



ComDef 2016

Europe Conference | June 14-15, 2016 at

2016 EUROSATORY

13 - 17 JUNE 2016 / PARIS

Developing Enduring Partnerships

Raytheon

Common Defense Quarterly



Schedule of Events

TUESDAY, JUNE 14 2016

0900-0915 **WELCOME** - **Quentin Whiteree**, *President, IDEEA, Inc*

0915-1030 **SESSION 1: NATIONAL PERSPECTIVES: REGIONAL GROUPINGS VS COLLECTIVE SECURITY**

NAD discussing funding and programs

- **The Hon. Katrina McFarland**, *Acting Assistant Secretary of the Army (Acquisition, Logistics & Technology) and Army Acquisition Executive, United States*
- **Morten Tiller**, *Deputy Secretary General and NAD, Norway*

1045-1200 **SESSION 2: THE FUTURE OF NATO**

What to expect at the NATO Summit; Missions and activities; Smart Procurement; Co-production; Pooling and Sharing; BMD; Centers of Excellence

- **Jeff Bialos**, *Partner, Sutherland Asbill & Brennan LLP*
- **Peter C.W. Flory**, *Vice President, International, QinetiQ North America*
- **Richard Froh**, *former NATO Deputy Assistant Secretary General for Operations*

1345-1500 **SESSION 3: INTERNATIONAL TECHNOLOGY COOPERATION**

- **Ann Cataldo**, *Deputy Assistant Secretary of the Army, Defense Exports and Cooperation, US*

1515-1630 **SESSION 4: NORTH AMERICA-EUROPE INDUSTRIAL PARTNERSHIPS: LANDSCAPE | M&A**

- **Camille GRAND**, *Director, Fondation pour la Recherche Stratégique*
- **Chris Griner**, *Partner, Stroock, Washington, DC*
- **David Van Buren**, *Corporate Senior VP, Business Strategy, L-3 Communications Corporation*

Moderator: **Jeff Bialos**, *Partner, Sutherland Asbill & Brennan LLP*

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WEDNESDAY, JUNE 15 2016

0930-1045 **SESSION 5: TEAMING AND COMPETING – INDUSTRY PERSPECTIVES**

- **Philippe Bensussan**, CEO, Sofradir
- **Brad Foreman**, Strategy and Business Development, Thales
- **Christopher J. Lombardi**, Regional Director, Raytheon Europe

1100-1215 **SESSION 6: EXPORT CONTROL REFORM**

- **BG Etienne PARIS**, Control Delegate, Directorate General for International Relations and Strategy (DGRIS)
- **Edward Peartree**, Director, Defense Trade Control Policy, U.S. Department of State
- **Joyce Remington**, Deputy Head of Trade Controls, BAE Systems plc
- **Kevin J. Wolf**, Assistant Secretary of Commerce for Export Administration, US

Moderator: **Gary Stanley**, President, Stanley Associates

S p o n s o r s

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Raytheon Company, with 2015 sales of \$23 billion and 61,000 employees worldwide, is a technology and innovation leader specializing in defense, civil government and cybersecurity solutions. With a history of innovation spanning 94 years, Raytheon provides state-of-the-art electronics, mission systems integration, capabilities in C5I (command, control, communications, computing, cyber and intelligence), sensing, effects and mission support services.

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Speakers

Dr. Philippe Bensussan is Chairman and CEO, Sofradir, in Palaiseau, Plateau de Saclay, France. Sofradir develops and manufactures advanced infrared detectors for military, space and commercial applications & is a global leader of cooled and uncooled infrared (IR) technology.

Jeffrey P. Bialos is Partner, Sutherland Asbill & Brennan LLP. Jeff works extensively on international strategy and collaborative arrangements, including joint ventures, teaming arrangements and organizational structure. Jeff's career includes work with the U.S. government in several capacities. From 1999 to 2000, he served as the Deputy Under Secretary of Defense for Industrial Affairs and was awarded the Department of Defense Distinguished Public Service Medal for his service. From 1997 to 1999, Jeff was special advisor to Under Secretary of State for Economic, Business and Agricultural affairs. Mr. Bialos received his J.D. degree from the University of Chicago Law School, a Master's degree in Public Policy from the Kennedy School of Government at Harvard University, and an A.B. in history, magna cum laude, from Cornell University's College of Arts and Sciences.

Ms. Ann Cataldo currently serves as the Deputy Assistant Secretary of the Army for Defense Exports and Cooperation. In this capacity, she is the U.S. Army principal responsible for the Army's Security Cooperation programs. This includes all matters involving security assistance, export policies and oversight, direct commercial sales of Army defense articles and international cooperative research, development and acquisition. From 2012-2013 Ms. Cataldo was Managing Director of Planning, Performance and Systems, Office of Foreign Assistance Programs, Department of State, and from 2007-2012 was Principal Director of Business Operations, DSCA. Ms. Cataldo's college information is as follows:- Judge Advocate General School, Charlottesville, VA, LL.M., Military Law, 1990-1991, Catholic University of America, Washington, D.C., Interdisciplinary Studies Program, 1978-1982. Juris Doctorate and Master of Arts, Modern European History, Siena College, Loudonville, NY, 1974-1978. Bachelor of Arts, English (Cum Laude), Honors in History and English.

Peter Flory is VP International, QinetiQ North America. Mr. Flory develops and implements strategy for sustainable growth in international sales, and he executes prioritized strategic approach to international business development efforts. Mr. Flory leads senior-level outreach to international customers, U.S. government, Washington and international defense community. He oversees governance and compliance programs for international operations. Earlier, Mr. Flory was NATO's senior civilian official with responsibility for defense and C3 capability development. He led multinational programs such as NATO Missile Defense, the Strategic Airlift Capability (SAC), and Alliance Ground Surveillance (AGS), and was responsible for Cyber Defense and the new NATO HQ project.

Brad Foreman is currently Vice President of Sales and Business Development for Thales USA, Inc responsible for the import business of Thales in the US which is in excess of \$400 million dollars. Mr. Foreman manages the Key account teams at Thales Strategic Partners and customers in the US. He is responsible for growing Thales to a multi-billion dollar company in the US while reporting to the President and CEO of Thales USA. Mr. Foreman holds a Bachelor of Science degree in Economics from the U.S. Naval Academy in Annapolis, Maryland, as well as a Masters in Business Administration from Pepperdine University in Malibu, California. In addition, Mr. Foreman graduated from the Command and Staff College and the Amphibious Warfare School.

Richard D.F. Froh recently retired from NATO and now lectures at universities, conferences and seminars, drawing on his military and senior international official experience. He was formerly Deputy Assistant Secretary General for Operations,

NATO Headquarters with responsibilities related to the Alliance's operations in Afghanistan, Libya, The Balkans, as well as counter-piracy and various training missions. Born in Toronto, Canada in 1949, Mr. Froh graduated from the Royal Military College of Canada in Kingston, Ontario in 1972 with a Bachelor's Degree in Civil Engineering and was commissioned as a Lieutenant in the Canadian Military Engineers.

Camille Grand is the director of the Fondation pour la Recherche Stratégique (FRS), the leading French think tank on defense and security, since 2008. His research focuses on nuclear policy (deterrence, disarmament and non-proliferation) and European security. He is also the President of the EU Non-Proliferation Consortium since 2010 and a member of the UN Advisory Board on Disarmament Matters since 2014, and has served on several NATO policy expert panels. He was previously deputy director (i.e. deputy assistant secretary) for disarmament and multilateral affairs in the French ministry of foreign affairs (2006-08), deputy diplomatic adviser to the French minister of defence (2002-2006). He is also an associate professor at Sciences Po Paris graduate school in international affairs since 1998 and has also taught at the Ecole nationale d'administration and at the Ecole spéciale militaire (French Army academy).

Chris Griner is the Co-Managing Partner of Stroock's Washington, DC office. Prior to joining Stroock, Mr. Griner had served as Managing Partner, Executive Committee Member and Chair of the National Security practice at a major international law firm and, prior to that, served as an attorney advisor in the Office of the General Counsel of the Department of Defense and is a Lieutenant Colonel, USAF, Retired. Chris Griner is widely recognized as a leader in the field of national security and played a key role in the development of the Foreign Ownership, Control or Influence ("FOCI") mitigation arrangements used by the U.S. government today. He represents foreign and domestic clients regarding international transactions involving the Committee on Foreign Investment in the United States ("CFIUS") and other national security approval issues. He has extensive experience representing clients before the intelligence community and the Departments of Defense, Energy and State in relation to industrial security and export compliance regulations, as well as in Exon-Florio reviews before CFIUS.

Christopher J. Lombardi is Regional Director, Raytheon in Brussels, Belgium. From August 2014 to present, he has been Country Director for the Nordics, Belgium, Luxembourg, NATO and USEUCOM. Prior to this, Mr. Lombardi was Regional Director for Europe, Israel, and Sub-Sahara, in Washington DC. Earlier, Mr. Lombardi was in International Business Development with Thales Raytheon in Paris, France. Mr. Lombardi holds an MA, European Studies and Economics, Johns Hopkins University, Paul H. Nitze School of Advanced International Studies (SAIS), and a BA International Affairs, Political Science, University of Colorado Boulder.

The Honorable Katharina (Katrina) McFarland is the Acting Assistant Secretary of the Army (Acquisition, Logistics & Technology) following designation by President Barack Obama on February 1, 2016. As Assistant Secretary of the Army (Acquisition, Logistics & Technology) and Army Acquisition Executive, Mrs. McFarland oversees the execution of the Army's acquisition function, including life cycle management and sustainment of Army weapons systems and research and development programs, and manages the Army Acquisition Corps and greater Army Acquisition Workforce. Prior to joining Department of the Army, Mrs. McFarland served as the Assistant Secretary of Defense (Acquisition). Previously, she served as the President of the Defense Acquisition University (DAU). Prior to joining DAU, Mrs. McFarland was the Director for Acquisition for the Missile Defense Agency (MDA)—a position she held since May 2006.

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BG Etienne Paris is Export control delegate within the Directorate General for International Relations and Strategy (DGRIS) of the French Ministry of Defence. Since his appointment in 2009 at the Delegation for Strategic affairs, Mr. Paris has been in charge of export control, especially concerning the evolution of the French regulation linked with the implementation of the European directive simplifying the conditions of transfers of defense related products within the Community. At the beginning of year 2015, he joined the DGRIS as Export control delegate to export control and to covers all matters related to Arms Trade and Dual Use Trade control. Mr. Paris has an Engineering degree from Ecole Polytechnique, Paris, holds a PhD in Solid State Physics from University Paris VI, France and has rank of Brigadier General (Armament).

Ed Peartree is Director, Office of Defense Trade Controls Policy, U.S. State Department. Mr. Peartree oversees the development and implementation of policy and regulatory guidelines for U.S. defense exports under the International Traffic in Arms Regulations (ITAR) and the Arms Export Control Act (AECA). Defense Trade Controls Policy serves as lead office at the Department of State for international treaties and bilateral relations involving defense trade and export control matters, and implementation of the President's Export Control Reform (ECR) initiative. Mr. Peartree was previously Chief, Research & Analysis in the Directorate of Defense Trade Controls. He was educated at Johns Hopkins University, George Washington University, and the National Defense University/Industrial College of the Armed Forces.

Joyce W. Remington is Group Deputy Head of Export Control Licensing & Policy, BAE Systems plc. Joyce is responsible for disseminating international trade policy and export licensing guidance to the company's businesses. Prior to joining BAE Systems plc, Joyce held the position of Director, International Trade Licensing at BAE Systems, Inc. in the United States. Ms. Remington has over 30 years of experience in the development of export compliance programmes and management of export control regulatory requirements for businesses within the aerospace & defence industry. Joyce has a Masters of Business Administration (MBA) from the University of Phoenix and a Bachelor of Arts (BA), Psychology, from the University of South Carolina.

Gary Stanley is the President of Global Legal Services, PC, a Washington, DC-based law firm focusing on trade compliance and other international business issues. Mr. Stanley represents, among others, numerous U.S., Canadian, and European companies on defense export control issues. He has provided training on U.S. export and re-export controls to Russian Government export control officials and various agencies of the Government of Canada. Besides representing private companies, Mr. Stanley has also served as a consultant to the U.S. Government and industry groups. He received his undergraduate degree from Emory University in 1975 and his law degree from Harvard Law School in 1978.

Morten Tiller holds a dual position in the Norwegian Ministry of Defence. He has served as Deputy Secretary General in the Ministry since 2000 and in 2008 he also assumed the role of National Armaments Director. As Deputy Secretary General, he supports the Secretary General in the overall running and coordination of the Ministry as well as providing advice to the Minister of Defence. In his capacity as National Armaments Director, he coordinates the Ministry's materiel procurement activities and represents Norway in relevant national and international fora, such as Conference of National Armaments Directors (CNAD) in Nato, the European Defence Agency (EDA) under the auspices of the European Union and represents Norway at the annual F-35 Joint Strike Fighter CEO conferences. Mr. Tiller graduated from the University of Oslo in 1983 with a degree in political science.

David M. Van Buren was appointed L-3 Corporate Senior Vice President for Business Strategy in April 2012. Prior to joining L-3 Communications Corporation, Mr. Van Buren was the Air Force Service Acquisition Executive (SAE) from April 2009 to March 2012. Mr. Van Buren directed approximately \$70 billion of annual investments that included major programs like the KC-46A Tanker, F-35 JSF, Advanced Extremely High Frequency Satellite, Evolved Expendable launch Vehicle, Global Positioning System Satellite and weapons, as well as capability areas such as information technology, cyber, command and control and intelligence, surveillance and reconnaissance systems. In 2012, Mr. Van Buren was presented the highest civilian honors in both the Department of Defense (Medal for Distinguished Public Service) and Air Force (Decoration for Exceptional Civilian Service).

Quentin Whiteree has been President and Chief Operating Officer of IDEEA, Inc. since 1 January, 1999. Prior to this, he was Vice President of the company, responsible for business focus, with an emphasis on emerging information and computer technologies. He joined IDEEA, Inc. in 1987 and has held a series of appointments within the company. Mr. Whiteree is Managing Editor of Common Defense Quarterly, an international defense cooperation publication. He holds a joint BA honors degree in marketing from Strathclyde University, Scotland and is a past President of its Wine Appreciation Society. Mr. Whiteree is Secretary of the Royal Aeronautical Society, Washington, DC Branch and a Director of the British American Business Association.

Kevin J. Wolf was sworn in as Assistant Secretary of Commerce for Export Administration on February 19, 2010. The Assistant Secretary assists and advises the Under Secretary on the development of policies pertaining to Export Administration issues. The Assistant Secretary also provides overall direction to and management of the national security, nonproliferation, foreign policy, national defense, and strategic industrial resource functions delegated to BIS. In addition, the Assistant Secretary directs the Office of Strategic Industries and Economic Security (SIES), the Office of Nonproliferation and Treaty Compliance (NPTC), the Office of National Security and Technology Transfer Controls (NSTTC), the Office of Exporter Services (OExS), and the Office of Technology Evaluation (OTE). Mr. Wolf has a B.A. degree from the University of Missouri-Columbia, a M.A. from the University of Minnesota's Humphrey Institute of Public Affairs, and a J.D. from the University of Minnesota Law School.

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"Blue Marble" image of Earth captured by Raytheon's Visible Infrared Imaging Radiometer Suite.

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