

EADS North America



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John Burke
VP & Program Manager
Light Utility Helicopter Program

Who We Are

EADS NV

- Created in 2000
- Headquartered in Paris and Munich
- 2010 revenue: approx. \$64 billion
- Employees: 119,000
- Divisions:
 - Airbus
 - Astrium
 - Cassidian
 - Eurocopter



EADS North America

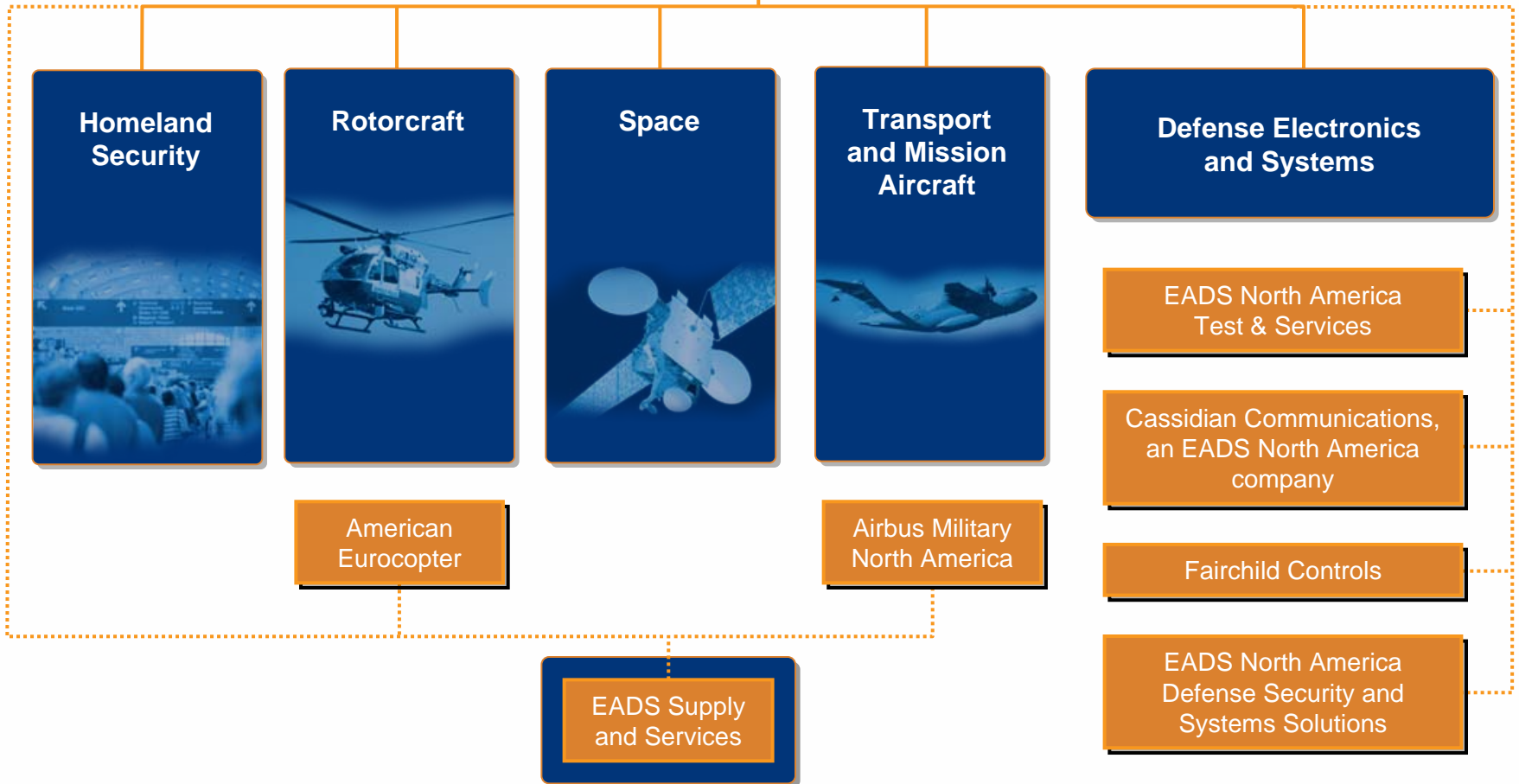
EADS North America

- Created in 2002
- Headquartered in Arlington, Va.
- Revenue: \$1.2 billion (up from \$530 million in 2002)
- Employees: 2,000+

EADS is the largest international purchaser of U.S. aerospace products

- More than \$11 billion sourced in the U.S.
- Supports more than 200,000 U.S. jobs

Who We Are



US Army & Navy UH-72A Lakota Light Utility Helicopter

Mission

- Provides light transport, MEDEVAC, search and rescue capabilities using an FAA certified aircraft
- Supports National Guard homeland security missions
- Navy Test Pilot School Rotarw Wing Training

On Cost Contract Performance

- Over 160 UH-72As delivered on time and on budget from Columbus, Mississippi Manufacturing Facility
- Total program capability: Aircraft production, contractor logistics support, training (FAA), Class I ECPs and Modifications, fielding and stationing
- Current production run of 350 aircraft planned

New Increased Performance Model

- Recently launched civil version EC145 T2



EC-145 T2: Performance

- 2 Turbomeca Arriel 1E2 engines
- MTOW 7,903 lbs
- FLIR, Hoist, Secure Comms
- Clamshell cargo bay doors
- Capacity: 2 pilots, 7 passengers/
2 stretchers & 2 medics

Theme: Cooperating with Gov't in a Time of Fiscal Restraint

1) Deliver to the Contract In-Force: A working & cooperative IPT structure

- Cost/Schedule/Performance
- Business Processes (Contracting & Finance)
- Reinforce a positive perception (on-time; on-budget) in the Pentagon; other Defense Agencies; Congress. Example: Light Utility Helicopter (LUH) Program

2) Use the Commercial Marketplace as an Advantage

- Benchmark with established industry practices & standards (ISO, IEEE, ASME, Manufacturing or Engineering Practices)
- FAA/EASA Standards & Compliance; National Traffic Safety Board;
- R&D and Product Evolution funded by the commercial market. Example: Airbus C3I system for commercial aircraft; EC-145 T2; cross-functional applications of core products (LUH-Armed Scout-Unmanned VTOL)

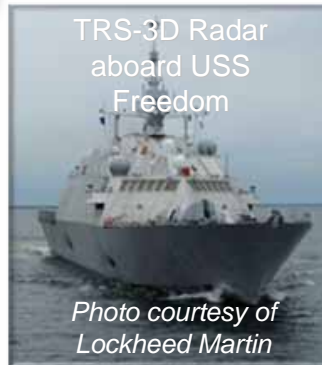
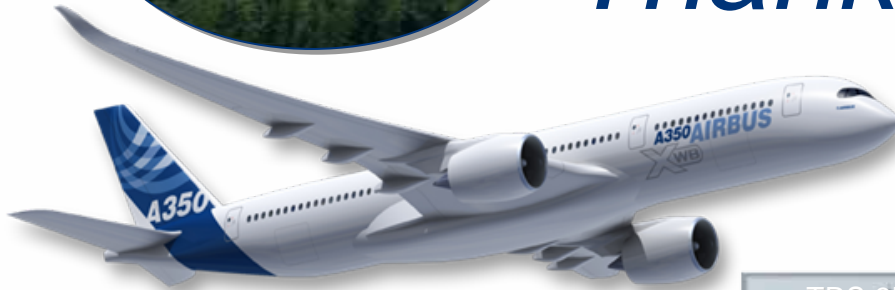
3) Life Cycle Customer Support

- Track & evaluate industry investments: 1-3; 5; 10; 20 year horizon
- Training & customer (commercial responsiveness) – technology evolution
- Maintenance, Repair, and Overhaul (MRO) for system/fleet maintenance

EADS North America



Thank You



TRS-3D Radar
aboard USS
Freedom

*Photo courtesy of
Lockheed Martin*